Carter BloodCare



Drive Coordinator Marketing Toolkit



What Is a Drive Coordinator?

You are, or can be, a drive coordinator. That means you are the point of contact in your organization who will help organize, promote and run a blood drive with Carter BloodCare. You are someone who makes saving lives a vital part of your own life.

Thanks to drive coordinators, and the donors they recruit, thousands of lives are saved in our communities and across Texas.

We can't thank you enough for hosting a blood drive and advocating for blood donations in your organization.

If you don't already have a blood drive scheduled, email us at <u>bookablooddrive@carterbloodcare.org</u> or call <u>817-412-5384</u>. We will connect you with a consultant to guide you through picking a successful date and location.



Toolkit How To:

How You Can Help Give for Texans

There's room for everyone in our community to make a life-saving impact.

This guide will help your event succeed and save lives. Whether this is your first blood drive or you've served your community as a drive coordinator for years, the following materials are intended to make your event as successful as possible and ultimately help you save lives. Our Mission Statement:

We save lives by making transfusion possible.

Quick Links

WEBSITE CarterBloodCare.org INSTAGRAM @CarterBloodCare FACEBOOK @CarterBloodCare LINKEDIN

@Carter-BloodCare

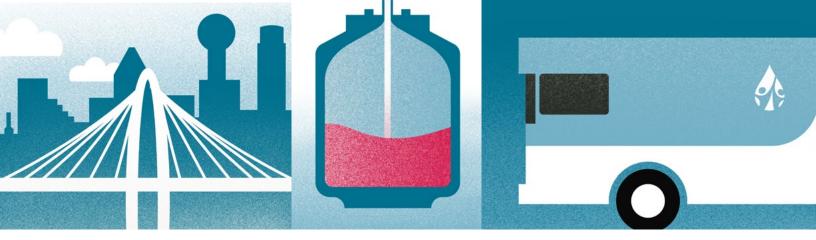
TWITTER @CarterBloodCare

тікток @CarterBloodCare

SCHEDULE APPOINTMENT https://ww2.greatpartners. org/donor/schedules/zip

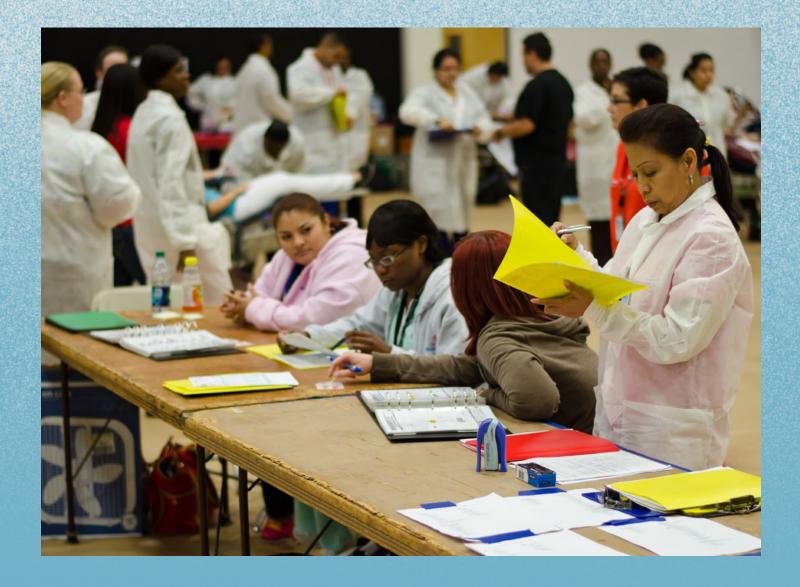
DRIVE COORDINATOR PORTAL https://ww3.greatpartners. org/coordinator/authsignin





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How to Host and Promote a Blood Drive





Guide on How To Host and Promote a Blood Drive

Hosting a blood drive allows you to get your whole organization or community together so you can make an even bigger impact in the lives of local patients.

Promoting your drive is key to the overall success and this toolkit was designed to help you spread the word! **So how can you effectively promote your drive?**

- **#1.** Personally ask people to donate. When asked why people don't donate blood, the #1 reason they state is that nobody asked them.
- **#2.** Use social media and digital tools to expand your reach.
- **#3.** Create a committee of volunteers to help you organize tasks. Saving lives is hard work, and it's good to have help.
- **#4.** Take advantage of online appointment scheduling and automated reminders from the blood center.
- **#5.** Request support from organizational leadership.
- **#6.** Everyone enjoys a good social hour. Snacks and games can be an added draw to the blood drive.





Guide on How To Host and Promote a Blood Drive

(Continued)

Social Posts p. 10-12	Share the blood drive social media images and accompanying copy on your channels. Don't forget to tag us and include details like your drive, time, date, location and a link for donors to sign-up!				
Facebook Events p. 9	There are so many ways to quickly and easily spread the word online. Facebook events are a great option and allow you to gauge interest and predict turnout with invites and responses.				
Email p. 13-15	Spreading the word about your drive throughout your company or or organization is easy via email. Check out the example copy for some inspiration and add in your own details. Just copy and paste.				
Text p. 16	Send the info where everyone is already looking! Send a mass text with short and informative details that allows donors to easily be reminded from the palm of their hand.				
Flyers p. 18-19	Whether you want to spread general awareness about the need for blood donations or provide detailed information about your upcoming blood drive, flyers are available for you to download and print.				
Newsletter p. 17	Chances are your company or organization already has a newsletter. Whether it's digital or printed, incorporating the template can make sure the upcoming blood drive is top of mind.				
	<i>Note: QR codes should only be used on printed materials.</i> For digital pieces, use hyperlinks.				





Images and Templates

The following images are available to use to promote your upcoming blood drive.



Drive Coordinator Toolkit

Page 8



Facebook Event Details

Facebook events are an easy way to connect large groups and share event details. This is an example of how to utilize this tool when promoting your blood drive.

Sc		Blood Ile your ap				day	у.
15		Carter Blo	oodCare	Give Texa		L	
Carte Texas He	er BloodC ealth Southlake	21, AT 7 AM CDT Care Drive	A	0			
About	Discussion		☆ Interested	⊘ Going	Invite	~	
		Details					
		5 people responded					
		Event by Texas Health Southla	ke				
		Texas Health Southlake Tickete					
		Tickets www.ticketlink.com					
		Public · Anyone on or off Facebo	ook				
		Carter BloodCare needs our help! The blood that is collected.	ney are low on ever	y type of			
		Please consider donating a pint of b	lood to save up to 3	3 people's			
		Thursday, July 15, 2021 7:00 am - 4:30 pm					
		1545 E. Southlake Boulevard Carter BloodCare Bus Southlake, TX 76092					

Blood Drive Social Media Posts



These images and accompanying copy are a great tool when creating a social media post about an upcoming drive or event. Make sure to tag us @CarterBloodCare in your caption!





Post Copy: Patients in your community need you. Join us and donate at our blood drive with @CarterBloodCare on _____. The drive will be located at _____ from (time) to (time). Call _____ or visit _____ to schedule your appointment today.



Post Copy: We need your type! Join us and donate at our blood drive with @CarterBloodCare on _____. The drive will be located at _____ from (time) to (time). Call _____ or visit _____ to schedule your appointment today.



Social Media Posts



The following images and accompanying copy are available to use to drive awareness. Make sure to tag us @CarterBloodCare in your caption!



Post Copy: When Texans donate blood we can make a life-saving impact across our communities together. Schedule your appointment with @CarterBloodCare today.

Post Copy: Donate blood and help save the lives of patients in our community. Schedule your appointment with @CarterBloodCare today.



Post Copy: The patients at risk could be a lot closer than you think. Schedule your appointment with @CarterBloodCare today.



Post Copy: The need for blood could be in your neighborhood. Schedule your appointment today with @CarterBloodCare.



Social Media Posts

(Continued)





Post Copy: Becoming a regular blood donor is vital to saving the lives of fellow Texans. Schedule your appointment with @CarterBloodCare today.



Post Copy: If you are healthy and eligible to donate blood, you can make a life-saving impact in your community. Schedule your appointment with @CarterBloodCare today.

I donated blood for Texans. You can too.

Donate blood today.

CarterBloodCare.org





Post Copy: Join me and schedule your appointment with @CarterBloodCare today!





Email Copy and Signature Graphic

Sending a companywide email is a great way to encourage employees and co-workers to attend an upcoming drive. If possible, it is best to be sent by the CEO or a member of upper management.

Blood Drive Email Copy

Donate blood. Save Texans.

Did you know that when you donate blood with Carter BloodCare, you affect the lives of your own friends, family, co-workers or neighbors? Carter BloodCare is the not-for-profit community blood center that serves North, Central and East Texas. It's important that we do our part in providing blood donations for patients in need. I hope you will join me and Give for Texans at our blood drive on ______. The drive will be located at ______ and appointments will be available from ______to _____.

The more people who donate, the bigger the impact we make across the state. On behalf of myself, Carter BloodCare, and the patients who will greatly benefit from your blood donations, thank you for your commitment to helping fellow Texans.

(signature)

Optional Email Signature Graphic





Email Template

This personal email template copy can be used when spreading the word about the importance of blood donations outside of your company or organization.

Promotion Example Copy

Texans need blood donations now.

Did you know when you donate blood with Carter BloodCare, your blood goes to a fellow Texan in need? Our community's blood supply needs blood donations, and patients need Texans like you and me.

Join me and schedule your appointment today by calling 817-412-5384 or visit CarterBloodCare.org to learn more about how you can give for your fellow Texans.

Email Header Image







Thank You Email Template

Subject: You helped save lives.

Thank you to everyone who donated during our Carter BloodCare blood drive on [DATE]! We had XX donors who helped save XX (3 times the units donated number) lives.

If you weren't able to attend our drive, you can schedule an appointment to donate at one of Carter BloodCare's 26 neighborhood donor centers.

https://www.carterbloodcare.org/locations/

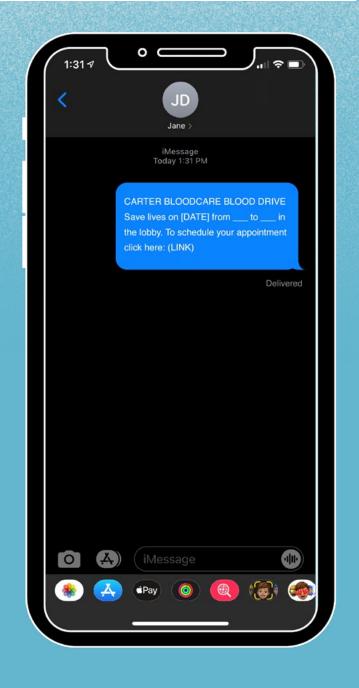




Text Copy

Send out a mass text and encourage friends, family, vendors and co-workers to sign up for your upcoming blood drive!

CARTER BLOODCARE BLOOD DRIVE Save lives on [DATE] from _____ to _____ in the lobby. To schedule your appointment click here: (Link)

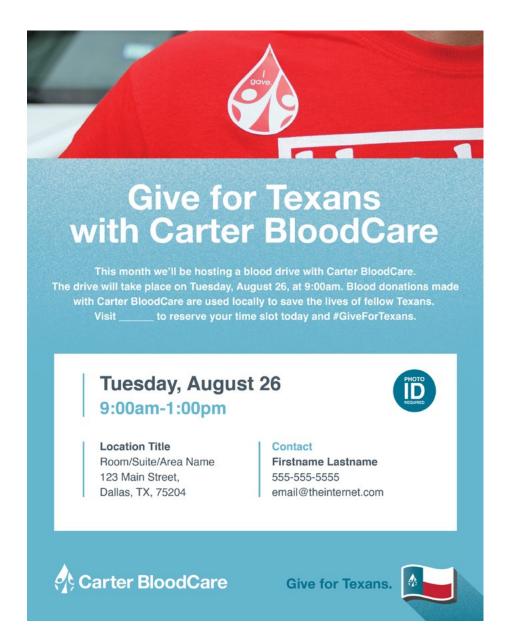






Company Newsletter Template

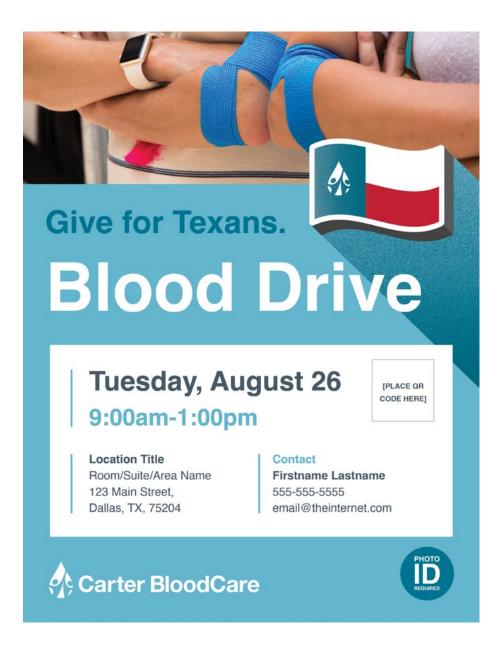
Most companies and organizations already create a weekly or monthly newsletter. This is an easy way to keep an upcoming drive top of mind.





Blood Drive Flyer Template

These flyer templates are available for use with your blood drive information inserted. Include the QR code provided so people can easily sign up from their mobile devices.

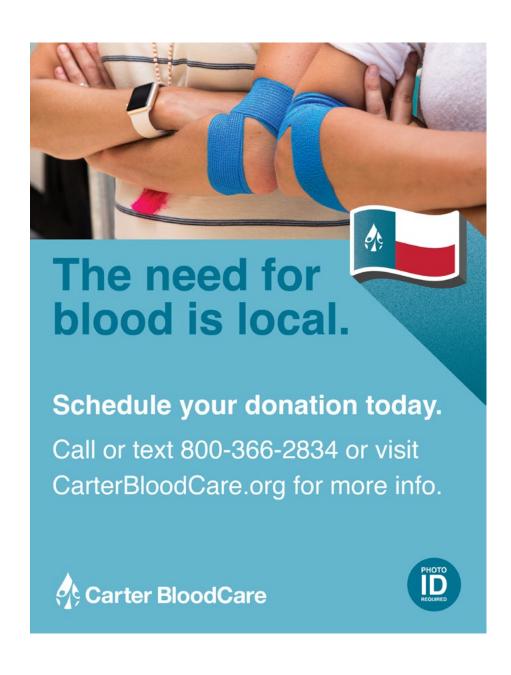




General Flyer



Print this flyer to share with friends, family and co-workers to encourage them to schedule an appointment to donate blood.







Additional Tools and Assets



Drive Coordinator Toolkit

Public Relations and Media

Carter BloodCare Public Relations Contacts

James Black

Public Relations Specialist o. 817-412-5347 c. 682-288-1260 jblack@carterbloodcare.org

Carter BloodCare Newsroom

Visit our newsroom for the latest Carter BloodCare news and information across North, Central and East Texas.

https://www.carterbloodcare.org/who-we-are/ newsroom/

Carter BloodCare Logo Files

Carter BloodCare



Tell Us Your Story

How have you, a family member or a friend been affected by the lifesaving gift of giving or receiving blood?

Carter BloodCare would love to hear from blood donors and transfusion recipients who care to share their stories. There's a nonstop need for blood and your words can inspire others to donate. carterbloodcare.org/tellusyourstory

Click here for other Carter BloodCare toolkits.



Digital Assets Call-to-Action Videos

The following videos capture recipients and their families asking people to sign up for their upcoming blood drive. Share these videos during organization-wide announcements to spread awareness about your upcoming blood drive. You can add your blood drive date, time and how to sign up on a slide or graphic directly after the message.





Lincoln's Story

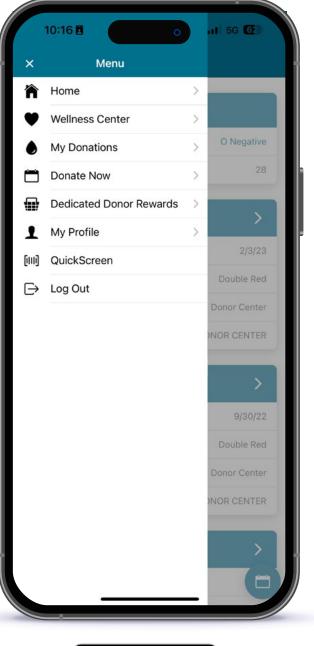


Lola's Story

Kirk's Story



Carter BloodCare Donor App





Download the app today!

Donors can schedule appointments, check wellness results and order items from the Dedicated Donor Rewards store all from the Carter BloodCare App.





Hospitals

Host a Carter BloodCare blood drive at your hospital.

As your community blood center, we understand the importance of maintaining a steady blood supply. Hosting a blood drive at your hospital allows all employees to participate in one part of saving the lives of its patients.

1. Involve the CEO

When you get people of all levels involved in donating blood, more people are willing to give to be a part of the team and help those around them. Getting your hospital CEO or board involved will inspire others to do the same.

2. Create competition

Whether it's nurses versus surgeons or oncology versus cardiology, get every department involved to see who can donate the most blood. By adding a little fun competition to the occasion, more staff members will be willing to give their time and blood.

3. Promote to visitors

We will provide printed materials that you can hang throughout the hospital to spread awareness about your upcoming blood drive. These could also be handed out to visitors and volunteers to give them a chance to give life at your hospital.

4. Showcase the importance

There is a constant need for blood. By showing staff members, visitors and everyone at your hospital the impact they can make, your hospital blood drive can be a success. Real patient stories can be a big inspiration.





High Schools

Host a Carter BloodCare blood drive at your school.

Twenty-five percent of the local blood supply is collected at blood drives hosted by high schools such as yours. Teach your students the value of giving life to their community and give them tools to be leaders for life.

1. Great Leaders Initiative

Our half-day workshop for area students teaches them the importance of blood donation, provides an inside look at how the blood banking industry works, and gives students experience in organizing and running their own blood drive.

2. Honor Cord Program

Students who participate in two or more blood drives during their senior year receive a red cord to wear at graduation.

3. Junior Leaders Program

For students in elementary and middle school, the Junior Leaders program gets students involved in spreading awareness about blood donation through recruiting others for their school's drive.

4. Great Grants Program

By meeting certain criteria, your school has a chance to win a grant from the Carter BloodCare Foundation.





Places of Worship

Host a Carter BloodCare blood drive with your spiritual organization.

Give life to your community and enjoin your faith message with a lifesaving blood drive. With Carter BloodCare, it's easy to bring the message of helping others to life at your place of worship.

1. Get your spiritual leader involved

Your leader's words inspire the entire group. By getting them involved by mentioning the blood drive during services, you allow everyone to hear of your upcoming drive and find inspiration to give life to their community.

2. Hand out flyers

We will provide you with printed marketing materials that make it easy to promote your blood drive. Place flyers throughout your places of worship, hand them out as worshipers arrive, or have them posted in the seats in order to raise awareness and get others excited to give.

3. 1:3

For every blood donation, up to three lives are saved. This gives you the opportunity to reach even more people and give them something more valuable than you could imagine.

4. Give in a time of need

In the summer months and during holidays, we struggle to have enough blood on the shelves to save lives in our community. By committing to host blood drives during these times of need, you make it possible to help people throughout the community.





Thank you, Texans!

From all of us at Carter BloodCare, thank you for being a committed blood drive coordinator and for making an impact on the people in our community who need it most. We hope you find these materials helpful in your efforts to spread the word about the need for blood across Texas. If you didn't find what you were looking for, please contact us at <u>marketing@carterbloodcare.org</u>

If you are ready to sign up to host a blood drive, please email <u>bookablooddrive@carterbloodcare.org</u>





Give for Texans.

